

## Title Page

# Estimating the Health and Economic Benefits of Universal Salt Iodization Programs to correct Iodine Deficiency Disorders

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**Running Title:** Estimating the Impact of USI Programs on Clinical IDD

**Keywords:** salt, iodine, goiter, Universal salt iodization, iodine deficiency

## Abstract

**Background:** There has been tremendous progress over the past twenty-five years to control iodine deficiency disorders (IDD) through universal salt iodization (USI). In 2019, using the median urinary iodine concentration (MUIC), only 19 countries in the world are classified as iodine deficient; in contrast in 1993, using the Total Goiter Rate (TGR), 113 countries were classified as iodine deficient. However, few analyses have tried to quantify the global health and economic benefits of USI programs, and the shift from TGR to MUIC as the main indicator of IDD complicates assessment of progress.

**Methods:** We used a novel approach to estimate the impact of USI on IDD, applying a regression model derived from observational data on the relationship between the total goiter rate (TGR) and the MUIC from 24 countries. The model was used to generate hypothetical national TGR values for 2019 based on current MUIC data. TGR in 1993 and modeled TGR in 2019 were then compared for 139 countries, and using consequence modeling, the potential health and economic benefits realized between 1993 and 2019 were estimated.

**Results:** Based on this approach, the global prevalence of clinical IDD (as assessed by the TGR) fell from 13.1% to 3.2%, and 720 million cases of clinical IDD have been prevented by USI (a reduction of 75.9%). USI has significantly reduced the number of newborns affected by IDD, with 20.5 million cases prevented annually. The resulting improvement in cognitive development and future earnings suggest a potential global economic benefit of nearly \$33 billion. However, 4.8 million newborns will be affected by IDD in 2019, who will experience life-long productivity losses totaling a Net Present Value (NPV) of \$12.5 billion.

**Conclusions:** The global improvements in iodine status over the past 25 years have resulted in major health and economic benefits, mainly in low- and middle-income countries. Efforts should now focus on sustaining this achievement and expanding USI to reach the continuing large number of infants who remain unprotected from IDD.

## Introduction

In 1990, the World Summit for Children called for the elimination of iodine deficiency disorders (IDD) by the year 2000. Four years later the Joint UNICEF/WHO Committee on Health Policy urged all countries to adopt and implement universal salt iodization (USI). <sup>(1)</sup> Over the last twenty-five years, there has been major global progress towards USI and the elimination of IDD. The proportion of households in low-income countries consuming iodized salt increased from 20% in 1990 to 70% by 2000 and has expanded to 88% in 2019. <sup>(2)</sup> Today, USI programs are working to consolidate and sustain this achievement and to further expand access to quality iodized salt. The resources needed to support established USI programs are modest compared to those required for implementation in previous decades. However, continued commitment and investment from national politicians, business leaders and donor organizations remain critical to sustain USI, in a competitive and resource-constrained environment.

Advocacy for USI requires making a compelling case for its benefits, along with a clear description of the remaining IDD burden. However, evidence-based analyses have been difficult, in part due to a shift in the metrics used to assess program performance and impact. The total goiter rate (TGR) was the recommended indicator of population iodine status for several decades after the first global reviews in 1960. <sup>(3)</sup> At that time, when endemic goiter due to iodine deficiency was widespread, TGR was a reasonable indicator of moderate-to-severe iodine deficiency. <sup>(4)</sup> <sup>(5)</sup> <sup>(6)</sup> However, a major limitation of the TGR is that there is a long lag-time in the resolution of goiter after iodine intake improves, and in adults, the TGR may represent past, rather than present, IDD. Thus, its measurement does not accurately capture the changing iodine status of populations, and therefore, a change in the TGR may not reflect the potential contribution of IDD to decreased IQ and cognitive impairment. <sup>(7)</sup>

Consequently, TGR has given way to the use of urinary iodine concentration (UIC), which is a quantitative and sensitive biochemical indicator which can assess the full range of population iodine status. <sup>(8)</sup> The current indicator recommended to assess national iodine status, the median UIC (MUIC) value, allows for the classification of countries as having

optimal iodine nutrition, IDD, or iodine excess. UIC values are typically based on a single spot urine sample, and these vary substantially between and within individuals, and within individuals during the day. As a result, single spot UIC should not be used to classify an individual's iodine status, and by extension, should not be used to estimate the proportion of people affected by IDD in a population, or the potential benefits of interventions. <sup>(9)</sup> Defining sufficiency using MUIC does not define the proportion of the population with IDD. Because of this shift from TGR to MUIC, national USI program baseline and endpoint data may not be consistent, nor are they directly comparable.

Given these restrictions, it has been a challenge to craft simple, compelling, and clearly-quantified messages communicating the full health and economic benefits of USI programs - or to describe the remaining burden of IDD. Consequently, advocacy is often confined to statements about how coverage of iodized salt results in an implied number of newborns "at risk". Such an approach presumes that an individual covered with iodized salt will not suffer from any degree of deficiency, which is not always the case. Sometimes advocates and IDD program managers have misinterpreted UIC data, incorrectly claiming the proportion of individuals whose UIC values fall below some cut-off point, e.g. < 100 ug/L, is equivalent to the national prevalence of sub-optimal iodine intakes. This approach is inappropriate and leads to artificially inflated estimates of IDD. <sup>(10)</sup> Similarly, efforts have been made to estimate the number of individuals or newborns unprotected by multiplying the proportion of the population not covered by adequately iodized salt by the total population size or the number of live births, assuming that all newborns without USI protection suffer from IDD. However, this approach also likely overestimates the magnitude of the problem and may underestimate the actual impact of salt iodization on the improvement of iodine status.

### *Methods*

Given the data limitations outlined above, this paper proposes a new approach to conceptually describe the full benefits achieved by USI programs between 1993 and 2019 and to concretely estimate the remaining burden of IDD based on four indicators, namely:

- Reduced prevalence of clinical IDD between 1993 and 2019
- Prevented cases of clinical IDD 1993-2019 (in general population and among newborns)
- Economic benefits of reduced prevalence among newborns suffering intellectual deficits
- Remaining health and economic burden in populations without access to iodized salt

The main data sources for this analysis are databases maintained by the Iodine Global Network (IGN) and UNICEF. <sup>(11)</sup> These include data on IDD prior to implementation of salt iodization as well as updated information on the iodine status from 195 low- and high-income countries, and the coverage of households with adequately iodized salt. A baseline is generated from an authoritative global review undertaken soon after the World Summit for Children. <sup>(12)</sup> This compiled global, regional, and country TGR estimates, from national surveys undertaken between 1980 and 1993, and from subnational surveys and contextual evidence. To reflect 2019 IDD status, the IGN scorecard provides recent MUIC data for 139 countries gathered in global reviews and include recent population-based surveys. <sup>(13)</sup> <sup>(14)</sup> <sup>(15)</sup> Based on these sources, this analysis focuses on countries which offer at least one of the data points above, TGR 1993 or MUIC 2019. The analysis grouped countries into the six WHO regions as shown in Table 1. It should be noted that the large number of countries in Africa with estimates in 1993 were based on estimates from the WHO. The larger number of countries in 2019 reflects the increased attention to monitoring of USI programs.

With baseline country-level status derived from TGR and endpoint status based on MUIC, the method required modelling to make these two indicators comparable. It is well established that there is a close correlation between population iodine status based on TGR and MUIC. <sup>(16)</sup> The WHO criteria for the classification of IDD using UIC data were established based on the observation that a MUIC level of >100 µg/l in a population was usually associated with a <5% TGR, and thus the absence of endemic goiter due to iodine deficiency. <sup>(17)</sup> <sup>(18)</sup> <sup>(19)</sup> <sup>(20)</sup> Using information from 24 countries where contemporaneous data exists for both TGR and MUIC, we developed a regression model to estimate TGR

levels from MUIC values. This method replicates an approach used by the Instituto de Nutrición de Centro América y Panamá (INCAP) which examined the relationship between TGR and MUIC in 1970 and served as the basis for the 1994 WHO recommendation. (21) Data on both UIC and TGR were available from sub-sets of school-aged children included in national iodine status surveys. The data are plotted in Figure 1 and were found to correspond closely to the study undertaken by Ascoli and Arroyave mentioned above which assessed the association between TGR and UIC from 186 localities in Central America.

Given the non-linear characteristic of the relationship between the two variables, a power regression model was tested and determined to be the best fit when compared with several other high-order regression models, with the equation:

$$y = ax^b$$

using the natural log of both variables. The resulting model was:

$$\text{TGR} = 11049 * \text{mUIC}^{-1.63}$$

The equation was then used to generate hypothetical national TGR values for 2019 based on current MUIC data for School-aged children (SAC). This conversion of MUIC to TGR enables a comparison of baseline TGR with the modeled predicted TGR for 2019. Based on the calculated values, TGR 1993 and modeled TGR 2019 were compared for 139 countries, and using the logic model shown in Supplemental Table 1, the potential changes in iodine status and benefits realized between 1993 and 2019 were estimated. Individual parameters for 139 countries were merged into projections for WHO regions. The key outputs from the analysis included:

- Percent change in TGR prevalence, taken as surrogate indicator for clinical IDD.
- Cost of Doing Nothing Scenario, derived from applying 1993 TGR to the 2019 population, the number of IDD cases in 2019 in the absence of salt iodization (if TGR 2019 remained at 1993 levels).

- Number of prevented cases, based on the difference between Cost of Doing Nothing Scenario and estimated 2019 cases

The data requirements to drive the consequence modeling were based on the following parameters and assumptions:

- Median earning: National Gross National Income (GNI) per capita from World Bank and estimated wage share (%) taken from a recent analysis at *Institute for Development Policy and Management (IDPM)* at University of Manchester. <sup>(2)</sup>
- Labor force participation rates are taken from World Bank statistics. <sup>(23)</sup>
- Average work life is estimated as the difference between WHO Healthy Life Expectancy and 15 years of age, when work life is projected to commence. <sup>(24)</sup>
- For a child born in 2019, earnings are not projected to begin until 2030 and will stretch decades into the future. Net Present Value (NPV) is used to define future value in current currency by applying an interest rate of 3% discount rate, commonly used public health analyses. <sup>(25)</sup>

Applying these parameters to the modeled TGR prevalence for 2019 and the Cost of Doing Nothing Scenario yielded projections of economic losses attributable to IDD (Supplemental Table 2). While indicators of IDD changed from TGR to MUIC, the literature over the past 30 years (including several randomized control trials) continues to consistently show a strong association of both indicators with scores on cognitive tests. <sup>(26)</sup> In 2015, the World Health Organization published a systematic review on the “effect of iodized salt on change in intelligence quotient,” concluding that “children exposed to iodized salt during gestation, infancy and early childhood had higher IQ and reduced risk of low intelligence compared to unexposed children.” <sup>(27)</sup> The median improvement found in the WHO review was 8.18%, suggesting an IQ deficit attributable to IDD of roughly the same magnitude.



IQ predicts both educational and occupational success even after controlling for income and other indicators of socioeconomic status. <sup>(28)</sup> <sup>(29)</sup> <sup>(30)</sup> Based on data from 8 low-income countries, a recent review derived an average 1.18% earnings deficit for each lost IQ point. <sup>(31)</sup> Given a loose correlation of cognitive test scores of preschool children with IQ scores at 15 years of age, when children are presumed to enter the workforce, a correlation coefficient of 0.64 was applied to these two parameters to suggest that a lifelong economic burden of IDD, or productivity deficit, may be 6.12% of future earnings. <sup>(32)</sup> This 6.12% coefficient of deficit along with other regional demographic and labor data was applied to estimate the economic consequences for the remaining burden of IDD for the 6 World Bank Regions.

### *Results*

Individual calculations for 129 countries with a total population of 5.1 billion in 1993 and 139 countries, with a total population of over 7.1 billion in 2019, are summed for each WHO Region. Results shown in Table 2 suggest the following key messages for global progress 1993-2019. The global prevalence of clinical IDD (as assessed by the TGR) fell from 13.1% to 3.2%, with the greatest reduction taking place in the American Region (84.1%), followed by the Eastern Mediterranean Region (83.7%), South Asian Region (78.7%), and the East Asia and Pacific Region (77.9%). Of note is the slower decline in prevalence observed in Africa and Europe. Even in these regions, however, the absolute number of cases declined by 100 million and 70 million, respectively, relative to the Doing Nothing Scenario.

The modeled TGR for 2019 suggests roughly 225 million remaining clinical cases, about 1/3<sup>rd</sup> of the global burden two decades earlier. It should be noted that many of these cases of goiter are likely not due to iodine deficiency, since the prevalence of goiter in most countries does not exceed 5%, and it is assumed that there are other causes, such as normal physiological variation in thyroid size and autoimmune thyroid diseases. Finally, the Cost of Doing Nothing Scenario projects a burden of almost 945 million cases, suggesting that 720 million cases of clinical IDD have been prevented by USI.

Over this period of time, there has been a dramatic decline in the number of countries classified as iodine deficient from 116 countries in 1993 (Figure 2) to 19 in 2019 (Figure 3).

Beyond the overall reduction in projected TGR or clinical manifestations of iodine deficiency, the functional benefit of improved iodine status mainly emerges from fewer babies suffering iodine deficiency in utero and during infancy - with a reduction in associated cognitive deficits and improved future earnings potential. Of 136 million estimated births in 2019 among the 6 WHO regions, the calculations shown in Table 3 suggest 4.8 million IDD cases might be expected annually at current TGR. On the other hand, the Cost of Doing Nothing Scenario (applying 1993 TGR to 2019 births) indicates almost 25.3 million cases, a difference of almost 20.5 million cases prevented annually.

The economic benefits attributable to USI are described in Table 4. Key messages emerging from this economic projection include the fact that if there had been no improvement in iodine status in the period between 1993 and 2019, more than 25 million newborns would be afflicted with IDD, leading to annual global losses of \$45.2 billion (NPV). The improved iodine status, emerging mainly from the achievement of salt iodization in these 159 countries, represents an economic benefit of nearly \$32.2 billion annually. Finally, there are 4.8 million newborns still suffering IDD in 2019 who will experience life-long productivity losses totaling NPV \$12.5 billion in 2019.

### *Discussion*

This new analysis estimates the impact over the past 25 years towards the global elimination of severe iodine deficiency, primarily through salt iodization programs which have increased the supply of adequately iodized salt throughout the world. This includes both the salt that is used for discretionary purposes at the household level, as well as the salt used in the manufacture of processed foods and condiments. However, there are some limitations of this work, as discussed below.

The projections are based on modelling of the association between the TGR and the mUIC, two population metrics related to iodine status, and assumes that all goiters are the direct consequence of iodine deficiency, which is likely not the case: a small number will be due

to other causes, including autoimmune thyroid disease. <sup>(33)</sup> <sup>(34)</sup> <sup>(35)</sup> The methodology may underestimate the prevalence of IDD and the scale of the associated intellectual disability, which in turn may compromise projections of the economic deficit resulting from sub-optimal iodine intake. Goiter does not capture the full range of IDD disability, in particular the wide occurrence of mild IDD which has been associated with IQ deficits. <sup>(36)</sup> <sup>(37)</sup> <sup>(38)</sup> TGR, assessed by physical palpation, measures only moderate-to-severe forms of IDD. <sup>(39)</sup> <sup>(40)</sup> In contrast, the UIC is considered a much more sensitive quantitative indicator of current iodine intake. Since goiter is generally associated with more serious degrees of deficiency, the TGR derived in this algorithm likely reflects more pronounced clinical cases of IDD. Therefore, the analysis is likely a conservative assessment of USI benefits.

Although the MUIC data used in this analysis are the most recent estimates of iodine status from nationally representative surveys, some of the data points are more than ten years old. Consequently, while they provide the best gauge of current status, the situation may have changed since the time of the surveys. Furthermore, our analysis is based on a discordant number of countries; 129 in 1993 and 139 from 2019. As such, the estimates on the impact of USI on goiter and economic benefits are likely to be underestimated, since the absolute magnitude of the baseline problems reflects a sub-group of countries for which data are available in 2019.

There is ongoing research to develop a feasible and robust approach to describe the prevalence of IDD and sub-optimal iodine intake based on replicate UIC spots samples and adjustment for creatinine, age, gender and/or body weight from individuals.<sup>(41)</sup> As these methods and tools are refined, the approach outlined here will enable an estimation of the number and proportion of individuals with clinical IDD based on current population surveys and compare these to earlier global figures.

The current analysis suggests that, as a result of USI programs, significant improvements in iodine status have reduced the burden of clinical iodine deficiency and led to tangible social and economic benefits. This work confirms earlier analyses of the economic benefits of salt iodization by the WHO <sup>(42)</sup> <sup>(43)</sup> and the Copenhagen Consensus <sup>(44)</sup>, which have

estimated a benefit:cost ratio of the order of 30:1, although others have suggested that the benefit:cost ratio may be as high as 70:1.<sup>(45)</sup> This analysis extends those earlier projections to consider the impact of salt iodization on the goiter prevalence and parameters of economic development at the national, regional, and global levels. The projected loss of \$45 billion in all countries due to iodine deficiency in the absence of salt iodization is comparable to the figure estimated by Horton of \$35.7 billion <sup>(46)</sup> prior to salt iodization which only included low-income countries.

Our analysis suggests that the global increase in population coverage with iodized salt from 1993-2019 has produced significant economic returns, along with major improvements in population health. The successful implementation of salt iodization programs has required the support of multiple stakeholders and partners. As such, it is imperative to maintain current efforts and sustain achievements, but also to determine where more intensive efforts may be warranted to ensure that all countries have viable and sustained USI programs which reach all segments of the population. This requires continued and additional political commitment and national investment, improved regulatory monitoring and harmonization with the broader nutrition agenda.

### **Acknowledgments**

We are grateful to the original researchers responsible for the surveys used in this analysis. Roland Kupka is a UNICEF staff member. The opinions and statements in this article are those of the author and may not reflect official UNICEF policies.

### **Author Disclosure Statement**

No competing financial interests exist.

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Thyroid

Estimating the Health and Economic Benefits of Universal Salt Iodization Programs to correct Iodine Deficiency Disorders (DOI: 10.1089/thy.2019.0719)  
This paper has been peer-reviewed and accepted for publication, but has yet to undergo copyediting and proof correction. The final published version may differ from this proof.

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## Tables

**Table 1. Countries included in the Analysis by WHO Region**

WHO Region	Number of Countries	
	1993	2019
Africa	39	29
Americas	19	22
Eastern Mediterranean	13	19
Europe	39	43
South Asia	9	11
East Asia and Pacific	10	15
<b>Total</b>	<b>129</b>	<b>139</b>

**Table 2. Summary Global and Regional Iodine Status 1993-2019**

WHO Region	Clinical IDD 1993			Clinical IDD 2019			Benefits 1993-2019		
	Population	TGR	Affected	Population	TGR	Affected	Doing Nothing Scenario	Prevented Cases 2019	Prevalence Reduction
	'000	%	'000	'000	%	'000	Cases '000		%
Africa	543,705	15.6%	85,029	929,856	4.8%	44,716	145,419	100,703	69.3%
Americas	691,115	11.0%	75,832	970,166	1.7%	16,931	106,451	89,520	84.1%
Eastern Mediterranean	383,635	24.2%	93,004	577,938	3.9%	22,808	140,109	117,301	83.7%
Europe	782,151	12.8%	100,152	907,895	5.1%	46,099	116,253	70,154	60.3%
South Asia	1,331,968	13.0%	172,505	1,878,262	2.8%	51,829	243,256	191,427	78.7%
East Asia and Pacific	1,403,931	10.5%	147,028	1,853,008	2.3%	42,978	194,058	151,081	77.9%
<b>Total</b>	<b>5,136,505</b>	<b>13.1%</b>	<b>673,551</b>	<b>7,117,125</b>	<b>3.2%</b>	<b>225,360</b>	<b>945,546</b>	<b>720,186</b>	<b>75.9%</b>

**Table 3. Estimations for Newborns with IDD: TGR 1993 & Modeled TGR 2019**

	Births '000	Modeled TGR 2019	Newborns w/IDD '000
<b>IDD Cases: 2019 Modeled TGR Prevalence</b>			
Africa	33,681	4.8%	1,740
Americas	15,074	1.7%	272
Eastern Mediterranean	15,406	3.9%	636
Europe	11,119	5.1%	559
South Asia	36,518	2.8%	1,010
East Asia and Pacific	24,350	3.1%	609
<b>Total</b>	<b>136,149</b>	<b>3.2%</b>	<b>4,825</b>
<b>IDD Cases: Cost of Doing Nothing Scenario</b>			
		<b>TGR 1993</b>	
Africa	38,898	15.6%	6,341
Americas	20,181	11.0%	2,511
Eastern Mediterranean	17,773	24.2%	4,307
Europe	10,445	12.8%	1,748
South Asia	53,128	13.0%	6,589
East Asia and Pacific	33,538	10.5%	3,793
<b>Total</b>	<b>173,963</b>	<b>13.1%</b>	<b>25,288</b>

**Table 4. Net Present Value of Losses Attributable to IDD at Two Rates: Modelled TGR for 2019 and TGR 1993**

	Newborns w/IDD '000	Labor Participation (%)	Annual Income	NPV losses @ 3% (,000)
<b>Current Iodine Status @ Modeled TGR 2019</b>				
Africa	1,740	71.8	1,146	838,880
Americas	272	65.1	5,722	3,246,795
Eastern Mediterranean	636	55.1	8,100	794,755
Europe	559	59.3	18,596	4,683,995
South Asia	1,010	69.4	1,479	433,285
East Asia and Pacific	609	64.0	6,372	2,485,492
<b>Total</b>	<b>4,825</b>			<b>12,483,202</b>
<b>Cost of Doing Nothing @ 1993 TGR</b>				
Africa	6,341	70.2	1,146	1,326,288
Americas	2,511	62.4	5,722	14,736,522
Eastern Mediterranean	4,307	52.8	8,435	3,463,865
Europe	1,748	59.3	18,596	8,247,588
South Asia	6,589	68.3	1,479	3,092,915
East Asia and Pacific	3,793	67.4	6,372	14,353,332
<b>Total</b>	<b>25,288</b>			<b>45,220,509</b>

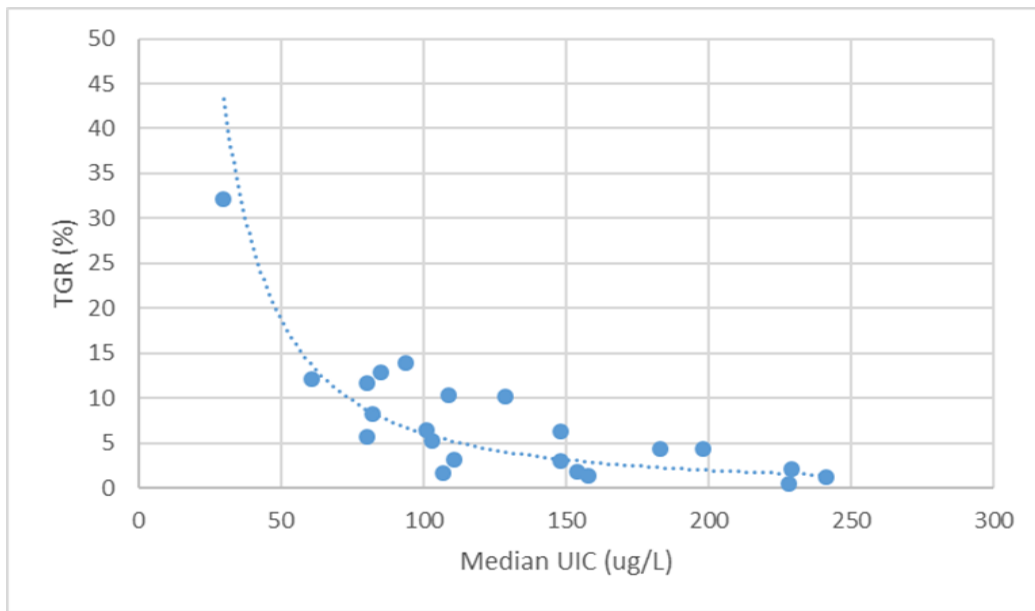


Figure 1. Iodine status data for 24 countries – Median UIC amongst school-age children and Total Goiter Rate

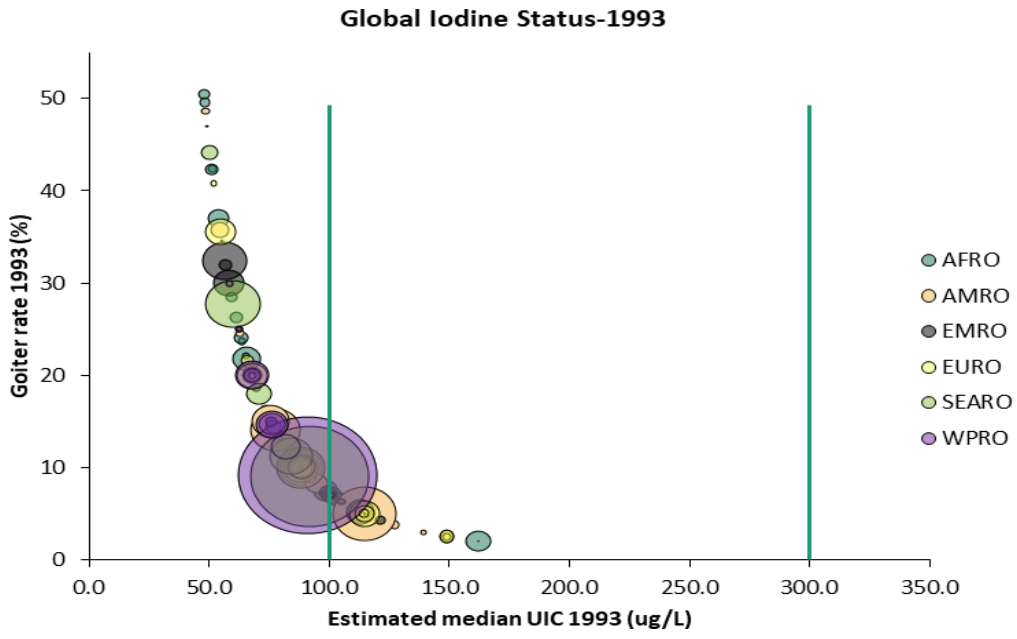


Figure 2. Association between TGR and iodine status in 1993

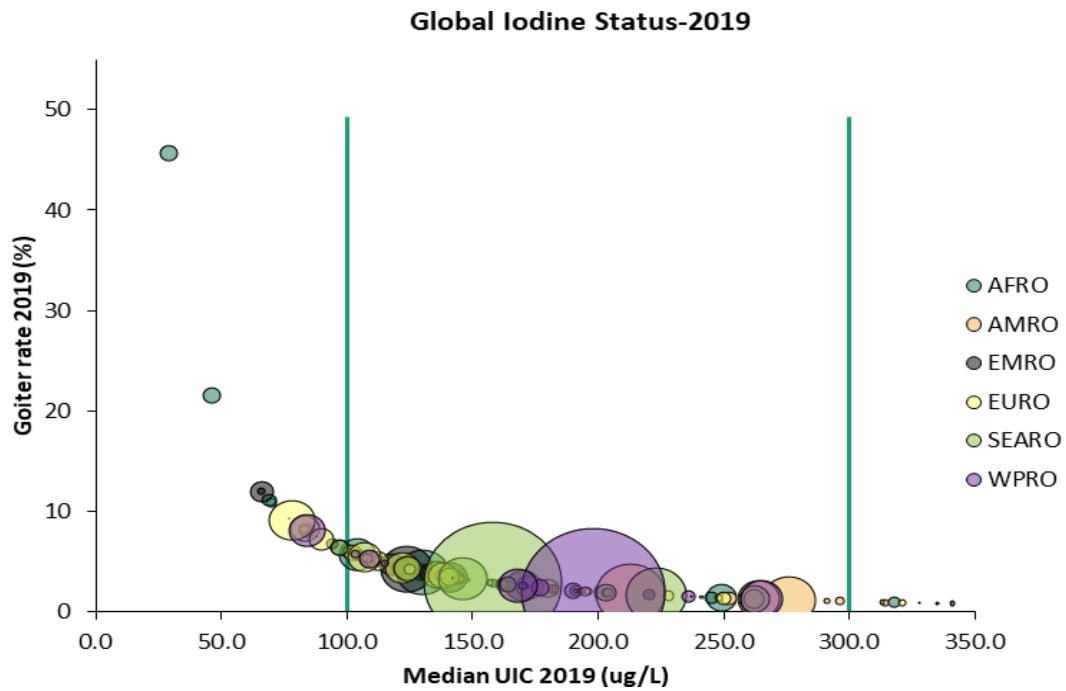


Figure 3. Association between TGR and iodine status in 2019

Note: In Figures 2 & 3, the color of the bubbles corresponds to the WHO region, while the size of the bubbles reflects the size of the population affected. The target for the virtual elimination of clinical IDD is for a country TGR prevalence to be < 5% and a MUIC in the range between 100 and 299 ug/L, representing optimal iodine status at the population level. .<sup>i</sup>



**Supplemental Table 1. Logic Model to Develop Benefits**

Clinical IDD 1993			Clinical IDD 2019			Benefits 1993-2019		
a	B	c	d	e	f	g	h	i
Population	TGR%	Baseline Cases	Population	Derived TGR%	Endline Cases	Improved Prevalence	Cases Do Nothing Scenario	Prevented or saved cases
UN Population	IGN Database	a*b	UN Population	IGN Database	d*e	(b-e)/b	b*d	h-f

## Supplemental Table 2. Logic Model Logic Model and Parameters to Project Baseline

### Economic Losses

Coefficient Of Deficit		Number Affected		Labor Force Participation		Median Earning		Average Work-Life		Apply NPV		Losses to Economy
% Earnings Deficit: 6.12%	X	TGR% X # Births	X	%	X	\$/yr.: GNI* Wage share	X	15-65 yrs: 50 yrs.		NPV @3%	=	NPV \$/yr.

- <sup>i</sup> Iodine Global Network. Global Iodine Scorecard 2019. Available at [https://www.ign.org/cm\\_data/Global\\_Scorecard\\_2019\\_SAC.pdf](https://www.ign.org/cm_data/Global_Scorecard_2019_SAC.pdf). Accessed April, 15 2020